

# Enhancing Real Estate and Infrastructure Value

A Corporate Profile of  
Global Property & Facilities International Ltd



**GPFI**<sup>®</sup>

## About Global PFI Ltd

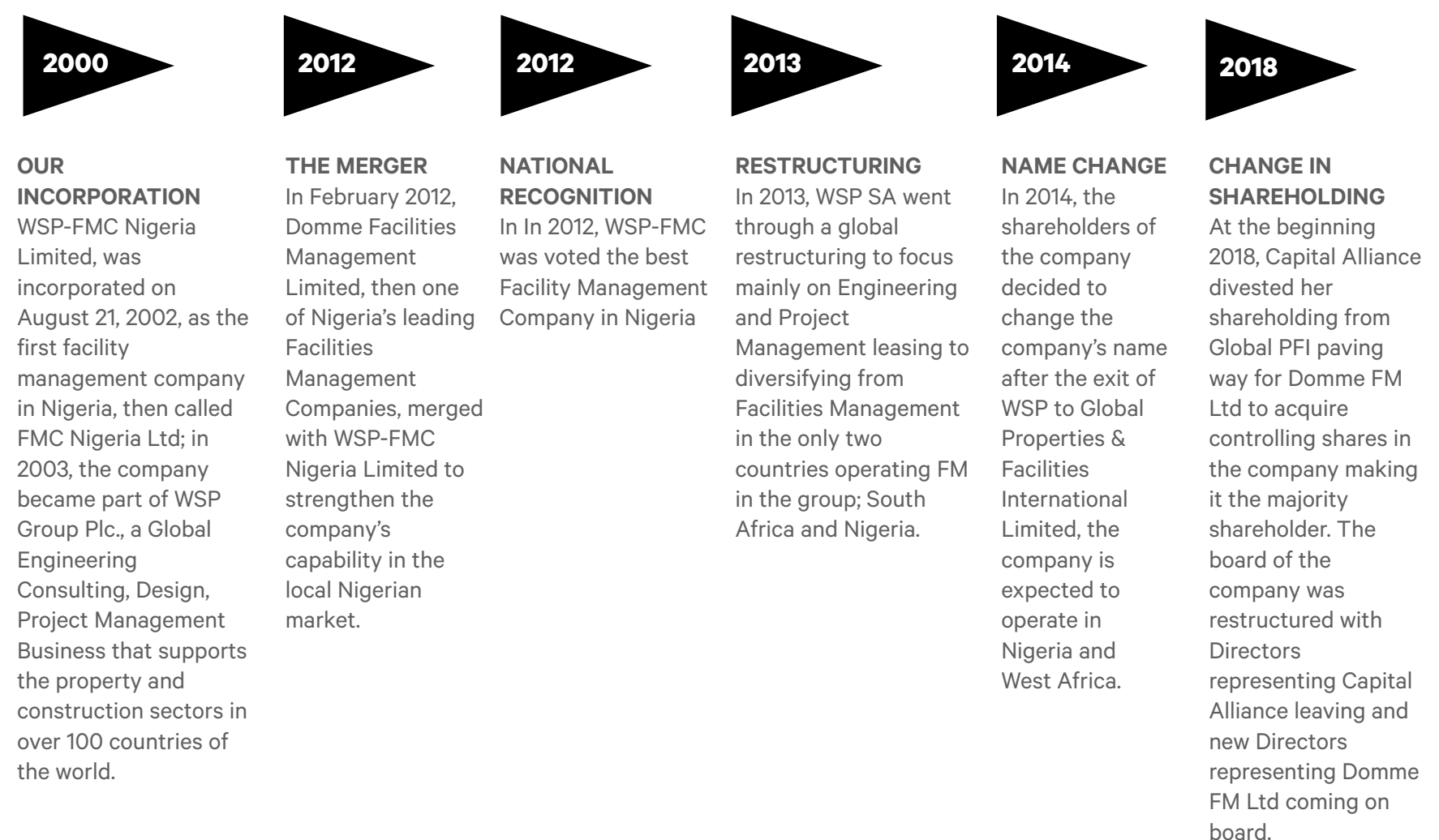
GPM is a leading Real Estate Services firm that specializes in Facilities Management – Integrated facilities management, Training and Consultancy Services, Property Management – Brokerage, Property leasing, Rental and Advisory Services, Infrastructure Management – Operations and Maintenance, Project Management and Building Retrofit, Health, Safety, Security & Environmental Audits and Management.

Global PFI Ltd is an experienced ISO 9001:2015 certified and award-winning African focus RES and Integrated Facilities management company that offers best quality facilities management services to enhance the value of real estate and infrastructures., we have and continue to offer world class services to clients in various sectors including industrial, banking & finance, retail, commercial, residential, real estate investment.

As at 2019, GPM had a total spend of more than \$3 million, operations in more than 8 countries with 4 full and 4 representative offices ,and a global workforce of 220 people.

GPM is a brand name, and registered trademark, of Global Property & Facilities International Ltd. For more information, visit [www.globalpfi.com](http://www.globalpfi.com)

## Timeline of Developments



# Global PFI Ltd is a pioneer facility management company in Nigeria, with a growing footprint of operations across Africa

Global PFI Ltd is a ISO 9001:2015 certified facility management company in Nigeria, having pioneered what is now the FM industry in Nigeria with a growing footprint of operations across Africa. Our mission is to continuously offer world class real estate services to clients in various sectors and markets. Our proven track record of performance earned us several accolades locally and internationally as a real estate services company that offers the best quality of services to enhance the value of real estate and infrastructure.

## Our Vision

To be the foremost Real Estate Services Company in Africa

## Our Mission

To be the Market Leader in offering sustainability driven Real Estate Solutions

## Our Promise

Offer world class multi-disciplinary solutions to our Clients making use of local knowledge and global relationships

## Our Values

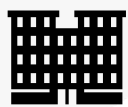
**TIIES:** TRUST & ETHICS. INSPIRATION. INNOVATION. EXCELLENCE. SUSTAINABILITY

Our business activities and interactions is based on TRUST and ETHICAL practices, INSPIRING our people, our communities; partners and stakeholders in INNOVATION and EXCELLENCE, and ensuring our activities do not have negative impact on the environment through focus on SUSTAINABILITY.

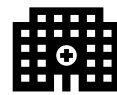
# What We Do

“We offer world-class multi-disciplinary real estate and facility management solutions to our Clients leveraging our local knowledge, global best practices, and our robust network.”

## Industry Coverage



Commercial Real Estate



Hospitals



Industrial Complex



Academic Institutions



Sport Facilities



Residential Development

## Competencies



Landscape & Gardening



Janitorial Services



Electrical & Power Services



Project Management



Property Lease



Hospitality Services



Rent & Advisory Services



Integrated Facility Management



Health Safety Security & Environment

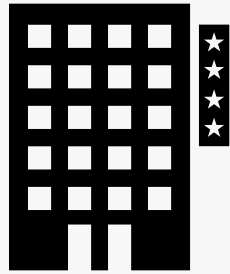


Water Treatment System Management



Sewage System Management





## Integrated Facilities Management

With almost two decades of experience and more than 1.8 million square meters in management across 8 countries, we have become the go-to IFM company in Africa.



### Mechanical Services

- Water Generation, Treatment & Distribution Services
- General Plumbing Services
- HVAC (Heat, Ventilation & Air Conditioning) Services
- Sewage Treatment & Disposal Services
- Pump Maintenance & Repairs



### Fire Life and Safety (FLS)

- Fire Detection, Protection & Fighting Equipment Maintenance



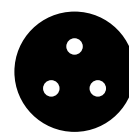
### Security Services

- CCTV Maintenance
- Access Controls Maintenance



### Structural Services

- Roof Maintenance



### Electrical Services

- Electrical Maintenance Services
- Diesel Management Services
- Infrared Testing
- Earth Leakage Testing



### Environment Improvement Service

- Indoor Air Quality Test
- Illumination Requirement Test



### White Goods Maintenance

- DSTV Maintenance
- Swimming Pool Maintenance



### Civil Services

- Aluminium & Carpentry Works
- Painting & Building Fabric Maintenance

# Power, Infrastructure and Engineering Solutions

In partnership with Johnson Control and Bigen Africa, we offer Clients solutions to manage their projects, deliver a world class, efficient and green building or infrastructure and manage their cost of operations while delivering value to investors and users.



## Project Management

- Building Retrofit , Audits and Upgrades
- Condition Assessment (Building and Equipment)
- New Building Project Management



## Power Management Services

- Independent Power Provision (IPP)
- Renewable Energy - Solar Cells
- Energy Audit and Implementation of Energy Management
- Alternative Power Supply Consulting and Implementation



## Building Management Systems

- BMS Systems Installation and Operation
- Energy Management
- Security System Installation and Management
- Indoor Air Quality and Improvement



## Engineering Management Services

- Electrical Audit & Installation
- Electrical Panel Audit & Testing
- Technical Staff provision
- M & E Consulting
- Mechanical Audit & Installation Service



## Infrastructure Operations and Management

- Infrastructure Development Consulting
- Infrastructure Operations and Management (direct and PPP)
- Critical & Urban Infrastructure Management



# Occupancy Solutions & Services

OSS has been recognized as the single most important first service in any building. Our goal is to ensure occupants are safe, content and productive while ensuring a clean and healthy environment.

We use a formation of green solutions combined with well-trained employees for the keeping in state an environment that enabled you to achieve your business goals while also focusing on environment at a cost savings rate.



## Services We Cover Include:

- Cleaning Services – Post construction, Rest Room Management and Supplies
- Fumigation and Pest Control
- Food & Beverages Services
- Mail and Copying /Printing Services
- Record Management
- Horticulture
- Fleet Management & Logistics Services
- Special Cleaning Services



## Security Systems and Services

Available as part of our integrated facility management services is the protection of buildings and assets delivered through a combination of trained personnel and technology - the two key components of any effective security measure.

Our process starts with the development of a security plan based on the type of facility. Covered is the identification of key assets and the risk they are exposed to, personnel decisions, implementation of security technologies and measures, with periodic testing and maintenance of security systems and protocols.



### Offerings

- Services and Systems
- Security Logistics (VIP – escort & marine logistics)
- Special Security Services



### Electronic Security Management Solutions

- Surveillance System & Security System
- Video Surveillance
- Drone
- Access Control
- Alarms



# GPI Academy

TGPI Academy is a response to the challenges of technical and management development and training for the built environment, created out of decades of lack of properly coordinated and supported process to ensure quality manpower for the built environment especially in the area of technical and managerial capabilities.

The Academy is partnering with industry professional organisations, companies and institutions to create the best curriculum and development process that connects learning skills to the requirements in real life job environment and a response to create a set of industries technical entrepreneurs, people who can offer services to the industry.

- Africa center for the ProFM Credential program. USA. 40 Nigerians, 2 from Ghana & 1 from Kenya, with 4 already on the program and 1 ProFM
- Lagos Centre for Afe Babalola University
- Nigeria Centre for Highbury College, UK
- Facility Management. Technical Services & Janitorial Services Training Centre
- TechE program a GPI Social intervention program to develop technical entrepreneurs in the areas of Air conditioning, Electrical, Solar & Plumbing





# Technical Entrepreneurship - Social Intervention Program

TechE program is a Social Intervention Program, developed and being implemented by GPI through the GPI Academy as our own contribution to the Nation and Africa's economic prosperity by giving the youths in the region an opportunity to be a technical entrepreneur.

The Tech E – SIP Program is GPI's response to creating a maintenance economy rather than just train technical skills manpower. We will train and support 500 Tech Entrepreneurs over the next 10 years in the following areas:

- Electrical
- Airconditioning
- Plumbing
- Solar

## **The GPI TechE – SIP program is designed to:**

- Develop highly skilled technical manpower
- Empower them with social and business skills
- Empower them with resources to start a business of their own – tools, equipment, and van
- Connect and hand hold them to business as they commence their journey to entrepreneurship
- Support them for the first 2 – 5 years of their business life



## Health, Safety and Green Solutions (HSG)

We recognise that effective HSE is an essential aspect of good business practice. Monitoring, complying and set-up activities could be time consuming & cumbersome.

This is where we come in - we can set up an effective and efficient world-class health, safety and sustainability driven processes to improve the quality of your business while ensuring compliance in all relevant statutory and regulatory law.

### **Our HSG services includes but not limited to:**

- Fire and Safety Audit
- Sewage and Water treatment certification
- HSE process set-up & documentation
- Environmental Impact Assessment (EIA)
- HSE Audit
- Environmental Audit
- Diesel Generator set fumes and control
- Provision of safety officers for your building
- Fumigation (chemical check and approval)
- Waste recycling set up and status and trend analysis report
- Energy reduction and monthly status and trend analysis report

# Who Our Clients Are

“We offer world-class multi-disciplinary solutions to our Clients by making use of local knowledge and global relationships.”



Schlumberger



Bristow



HUAWEI



CBRE | EXCELLERATE

“GPFI was the first Facilities Maintenance Organization employed by Bristow in November 2017. Initially, there were lots of raised eyebrows about their services but over the months, they have proved to be reliant, efficient, forward thinking and very good inter-personal/business relationship. They looked for ways to ensure good, clean and a safe workspace for the organization. They were very quick to learn of our safety culture and made a lot of effort to make it their watchword. I am pleased with their services and very much with their entire workforce.”

- Ayo Stilo Oni



Bristow Helicopters

“This is a fantastic FM Organization with a concept 'Clients Budget Plan' - a plan to budget in relation to the client financial position/ status without compromising the quality. Great team formation, always desire to work with you.

-Oluseyi Gbadebo

Heritage Mal





# Featured Solutions for Clients

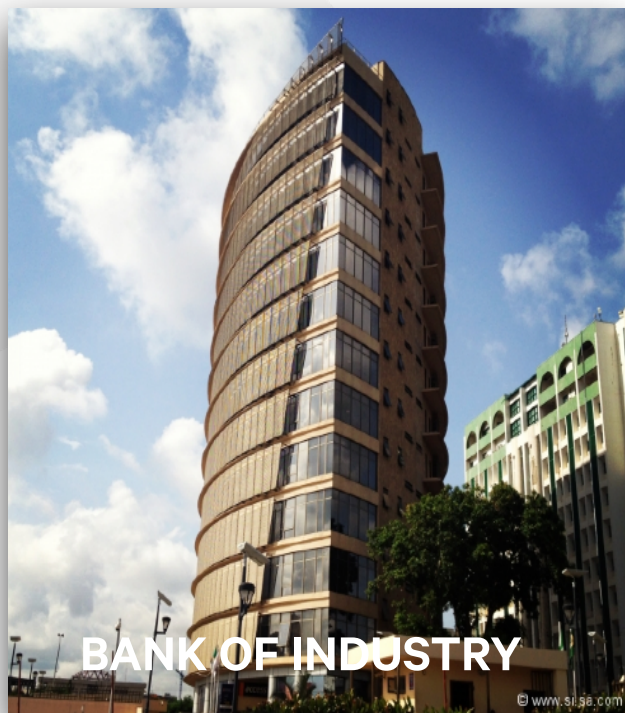


## Responsibilities:

- HVAC      - Electrical      - Sewage
- Janitorial   - Gardening
- Emergency Management

## Achievements:

- Strategic asset life cycle planning
- Improved cleaning
- General ambience improvement



## Responsibilities:

- HVAC   - Electrical   -Sewage
- Janitorial - Gardening
- Emergency Management
- Power – Generator & Public

## Achievements:

- Installation of meters for tenants
- Complete cost transfer to tenants
- Much more clean environment
- Installation of 33 Kva Transformer



## Responsibilities:

- Electrical   - Sewage/Water
- Power; Generator & Public   - Janitorial
- Gardening - Emergency Management

## Achievements

- Improved Estate Ambience
- Improved Service Delivery

# Featured Solutions for Clients



## Responsibilities:

- Vendor Management
- (HVAC, Electrical, Power, Sewage and Water, Janitorial, Gardening)
- Emergency Management
- Handyman services
- Carpentry & Aluminium works
- Plumbing services

## Achievements:

- Installation of a modern Fire System
- Improved office ambience
- Cost reduction year on year
- Upgrade of major services



## Responsibilities:

- Electrical Maintenance
- Mechanical Maintenance
- Power/Energy Management
- FLS
- Janitorial
- Gardening and Pest Control

## Achievements:

- Guaranteed reduction in cost of service management
- Improved cleaning
- Improved quality of life for employees



## The Global PFI Services management model focuses on ensuring we deliver:

- Sustainable real estate solutions and partnerships to exceed client's expectations
- Impact positively on our operating environment
- Continuously improve the lifetime value to all our stakeholders

## The Global PFI Way

- Best People
- Regulatory Compliance
- Partner Support & Engagement
- Quality and Excellence in Service Delivery
- Cost Consideration

## Our Partners



## Awards & Recognitions



# Our Leadership Team

Our management is led by award winning globally recognised expert in Real Estate services backed by highly experienced management team in all our markets supported by a strong and experienced board made up of people with proven track record of various sectors with international experience.

## The Board of Directors



**Adedoyin Adeyinka**  
Chairman



**Dr. MKO Balogun**  
GMD/CEO



**Biodun Disu**  
Non-Executive Director



**Mutalib Ismail**  
Non-Executive Director



**Segun Ajanlekoko**  
Non-Executive Director



**Alhaji Suleman Abubakar**  
Non-Executive Director



**Ernest Abhulimen**  
Non-Executive Director

## The Management Team



**Olaide Sami**  
Head of Internal  
Control & Compliance



**Rita Peters-Osikominu**  
Group Head of Business  
Development & Marketing



**Esther Abayomi-Sosanya**  
Human Resources Manager



**Joshua Adegbola**  
Head of Finance



**Moshood Lateef**  
Group Head, HSEQ



**Engr. Kayode Adeboye**  
Team Lead,  
Infrastructure & Power Projects



**Oluwatosin Ademulyi**  
IT Manager



**Pierre Paul Bissombi**  
CEO, Global PFI Cameroon



**Livingstone Buyinza**  
CEO, Global PFI Rwanda



**Jerry Ameghasie**  
CEO, Global PFI Ghana



**Patrick Wanambisi**  
CEO, Global PFI Kenya



## About Global PFI Ltd

GPFI is a leading Real Estate Services firm that specializes in Integrated Facilities Management; Property Services – Advisory, Management, Leasing; Building Automation; Infrastructure management & Building Services installation & management. An award winning, African focus RES company. GPFI helps real estate owners, occupiers and investors achieve their real estate investment objectives. In 2017, GPFI had revenue of \$2.3 million managed over, 8 million square meters; covering industrial; commercial; residential & retail spaces. At the end of 2017, GPFI had operations in over 8 countries; 4 fully and 4 representative offices and a global workforce of 242. GPFI is the brand name, and registered trademark, of Global Property & Facilities International Ltd. For more information, visit [www.globalpfi.com](http://www.globalpfi.com)

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