

GPFI[®] GROUP

Global Property & Facilities International Ltd

**WE SEE
OPPORTUNITIES
IN EVERY SQUARE METRE**





GROUP CEO'S MESSAGE

We have grown over the years to become the yardstick in the industry and our markets, we have developed systems, focused on people, not only our employees but others in the industry and the markets with various schemes and activities, worked with others to develop the industry across the continent not only in Nigeria, developed capacity for practitioners in the industry, supported our clients at very difficult moments in their business and focused on ensuring we are not hurting the environment through various initiatives and programs.

Our commitment and promise is to continue to use sustainable, innovative and technology solutions to support our clients achieve their business goals across our markets, develop & expand to become the leading Real Estate Services Company in Africa. We are committed to ensuring our activities, business processes, projects create a positive impact in our communities and environment. To our employees, we got your back, we will not only focus on supporting you on the job, but we will also continue to support you off the job, to be the best you can and should be. To our partners, we are here together, and we will continue to work and grow together.

As the industry and markets evolve, we will continue to engage, develop solutions and partner to deliver best in class services across our industry focus areas and markets. We have built a foundation for a business that will continue to grow and remain in business for a long time. We are committed to continue to evolve.

We thank our clients for their believe in our business and operating model, but they should be rest assured it will not remain static. Over the years the business has evolved from being a single location, contract management company to a fully integrated real estate services, multi-location company as with operations in practically all the major markets in Africa except north Africa. We are developing specific sectoral models to support our clients across various sectors – hospitality, commercial, industrial, retail, residential, medical.

Some of our activities including our membership of UN Global Compact, ECOVADIS, ISO Certification, our TechE Program to develop young Nigerian/ African future technical entrepreneurs started 2 years ago as well as push for Education in the industry with partnership with ProFM Institute for the ProFM Credentials program.

Dr MKO Balogun
MD/CEO GPMI Ltd

WHO WE ARE

Global PFI Ltd is a pioneer facility management company in Nigeria, with a growing footprint of operations across Africa.

Global PFI Ltd is a ISO 9001:2015 certified facility management company in Nigeria, having pioneered what is now the FM industry in Nigeria with a growing footprint of operations across Africa. Our mission is to continuously offer world class real estate services to clients in various sectors and markets. Our proven track record of performance earned us several accolades locally and internationally as a real estate services company that offers the best quality of services to enhance the value of real estate and infrastructure.

OUR VISION

To be the foremost Real Estate Services Company in Africa.

OUR MISSION

To be the Market Leader in offering sustainability driven Real Estate Solutions.

OUR PROMISE

Offer world class multi-disciplinary solutions to our Clients making use of local knowledge and global relationships.

WHERE GPFI IS TODAY

GPFI has become a leading Real Estate Services firm that specializes in Integrated Facilities Management; Property Services – Advisory, Management, Leasing; Building Automation; Infrastructure management & Building Services installation & management. An award winning, African focus RES company. GPFI helps real estate owners, occupiers and investors achieve their real estate investment objectives.

\$7.5 Million

Contract under management as at 2022

100,000+

Square meters of space in commercial, residential, and retail space under management.

15

Countries with operations and representative offices.

339

Staff strength across the global workforce.

For more information, visit www.globalpfi.com

Our Journey

2000 | Our Incorporation

WSP-FMC Nigeria Limited, was incorporated on August 21, 2002, as the first facility management company in Nigeria, then called FMC Nigeria Ltd.

2003 | WSP Group Membership

The company became part of WSP Group Plc, a Global Engineering Consulting, Design, Project Management Business in over 100 countries of the world.

2012 | Strategic Merger and National Recognition

Merger with Domme Facilities Management Ltd; one of Nigeria's leading Facilities Management Companies, to strengthen the company's capability in the local Nigerian market. WSPFMC was voted the best FM Company in Nigeria.

2013 | Global Restructuring

In 2013, WSP SA went through a global restructuring leading to diversifying from Facilities Management in the only two countries operating FM in the group; South Africa and Nigeria.

2014 | Name Change

In 2014, the shareholders of the company decided to change the company's name after the exit of WSP to Global Properties & Facilities International Ltd, with the company expected to operate in Nigeria and West Africa.

2018 | Change in Shareholding Structure

Domme FM Ltd became the majority shareholder after divestment by African Capital Alliance. The board of the company was restructured with Directors representing Capital Alliance leaving and new Directors representing Domme FM Ltd coming on board.

2021 | Pan-African Expansion

To expand our capacity to serve, opening of new offices in Seychelles, Zimbabwe, Angola, and Mauritius,



With a strong focus on Quality and Sustainability, our growth across Africa is driven by our Values in TIIES

- Trust & Ethics
- Inspiration
- Innovation
- Excellence
- Sustainability



- SUSTAINABLE WATER MANAGEMENT
- DECENT WORK AND ECONOMIC GROWTH
- SUSTAINABLE CLEANING & WASTE MANAGEMENT
- SUSTAINABLE ENERGY MANAGEMENT
- REDUCTION OF CARBON EMISSIONS

A DIVERSE WORKFORCE TO SUPPORT OUR CLIENTS

We are an equal opportunity employer, providing opportunities for all genders from all walks of life to contribute to the success of our Clients across the continent.



THE GPFI WAY; OUR SERVICE DELIVERY PROCESS

The Global PFI Services management model focuses on ensuring we deliver:

- Sustainable real estate solutions that exceeds client's expectations
- Positive improvement on our operating environment
- Improved value to all our stakeholders

We achieve these through:

- Employment and Empowerment of the Best People
- Regulatory Compliance
- Partner Support & Engagement
- Quality and Excellence in Service Delivery
- Sustainable Service Delivery Model

WORKFORCE TRAINING & DEVELOPMENT

We empower our employees through adequate training and mentorship for their professional development.



OUR SERVICES

We offer world-class multi-disciplinary solutions to our Clients by making use of local knowledge and global relationships.



Integrated Facilities Management

Our focus is on asset value increase; cost management and sustainability.



Green Building & Sustainability Solutions

We implement green design principles through certifications, training and system strategizing.



Security Solutions and Services

We guarantee asset and people safety through technology and accessibility driven security solutions and services.



Occupancy Solutions and Services

We enable our client have smooth operations in their work spaces by providing them all services and resources needed.



Training and Advisory services

We provide capacity development solutions and consulting services to Individuals and organizations.



Health, Safety, and Environmental Management

An integral part of good business practices essential for safeguarding all stakeholders & the environment.

CLIENTS AND TESTIMONIALS



“Global PFI has a professional touch to service delivery and fast in responding to requests while delivering services at the highest quality.” - Adeseni Ilemobade, MTN

“GPMI was the first facilities maintenance organization employed by Bristow in November 2017. They looked for ways to ensure good, clean and a safe workspace for the organization. They were very quick to learn of our safety culture and made a lot of effort to make it their watchword. I am pleased with their services and very much with their entire workforce.” - Ayo Stilo Oni, Bristow Helicopters

“This is a fantastic FM Organization with the concept 'Clients Budget Plan' - a plan to budget in relation to the client financial position/status without compromising the quality. Great team formation, always desire to work with you.” - Oluseyi Gbadebo, Heritagemall

“The relationship between GPMI and JLL has been most professional and rewarding to both parties. The team has contributed immensely to helping JLL render the best support to her clients and we look forward to growing this valuable relationship with GPMI in years to come.” - Rachel Olufuntan, Workplace Experience Leader, Lagos GO, JLL, a P&G GBS Business Partner

“They understand the industry where they play, have a good customer relation approach, and deliver high quality services.” Akintayo Olooko, Safetrust

“Global PFI understands my business and our relationship is more of a partnership.” Modupe Cole, Tetrapack

SUPERB SUPPLIER RELATIONSHIPS

We work with a wide range of suppliers to ensure that products with the highest quality standards are used to for out service delivery.



TEAM BONDING & TESTIMONIALS



Working with this great company has allowed me to improve my technical skills and communication skills with clients and coworkers. Opportunities for training and retraining are accorded to every employee to improve and be averse to the latest technological advancement. It is a delight to be part of the team working for Global PFI in the different organizations spread across Nigeria and other African countries” - **Oluwabusiye Abayomi, GPFI Nigeria**

“Being a part of GPFI has given me many new skills. The vibrancy of the environment entices one to become a part of this global corporation and perform better. Being surrounded by positive, determined colleagues from all over the world inspires me to be a better version of myself every day, to be innovative, timely, and open-minded, and to think outside the box in the field of integrated FM.” - **Keneilwe Kgaogano, GPFI Botswana**

“Joining GPFI GROUP is a privilege. It is a growing pan-African business where the prospects for professional fulfillment are alive. I greatly appreciate the efforts that the top management makes for the accomplishment of the activities of each employee to satisfy its partners. There is a good correlation between the flow of information within GPFI GROUP. In short, I belong to a new family.” - **Tchagna Nganso Nelie, GPFI Cameroon**

“The management and team are driven by high operational standards founded on the insistence on processes and procedures. GPFI is a dynamic business environment led by a seasoned CEO who is continuously challenging everyone to be innovative to be able to positively contribute their quota not only to the company but more importantly to the development of their career.” - **Frank Ihebale, GPFI Nigeria**

AWARDS AND RECOGNITIONS

Our culture of Excellent Service Delivery has been recognised by several Organisations and Industry bodies.



BOARD OF DIRECTORS

Since our merger into a group, our board has boast of members who are pioneers in the real estate and facility management industries, with global outlook and a work experience that cuts across several sectors of the economy.



Adedoyin Adeyinka
Chairman



Dr MKO Balogun
MD/CEO



Biodun Disu
Non-Executive Director



Segun Ajanlekoko
Non-Executive Director



Mutalib Ismail
Non-Executive Director



Alhaji Suleman Abubakar
Non-Executive Director



Ernest Abhulimen
Non-Executive Director

MANAGEMENT TEAM

Our firm is led by a management team of professionals in Real Estate services with more than 100 years of combined work experience. highly experienced across our markets and supported by a board made up of individuals with proven track record of various sectors with international experience.



Dr MKO Balogun
MD/CEO



Olumayowa Adediwin
COO Nigeria (Head Office)



Olaide Akinwale
Client Value & Business Excellence Manager



Edith Aiyede
Business Development Manager



Ibrahim Yusuf
Head of Operations



Joshua Adegbola
Head of Finance



Esther Abayomi-Sosanya
Human Resources Manager



Ngozi Amamba
Head of Compliance



Frank Ihebale
Security Business Manager



David Olaosebikan
Procurement Manager



Feyisayo Adedigbo
Client Service Manager



Oluwaseyi Olarinde
Sustainability and Green Business Manager

OUR COUNTRY HEADS



Pierre Paul Bissombi
CEO, Global PFI Cameroon



Livingstone Buyinza
CEO, Global PFI Rwanda



Jerry Ameghasie
CEO, Global PFI Ghana



Patrick Wanambisi
CEO, Global PFI Kenya



Kunda Chansa
COO, Global PFI Zambia



Victor Bright Omwodo Odongo
COO, Global PFI Uganda



Seedy Jarju
COO, Global PFI Gambia



Maria Morapedi
Director, Global PFI Botswana

ENHANCING REAL ESTATE AND INFRASTRUCTURAL VALUE ACROSS AFRICA

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