

GPFI[®] GROUP

Global Property & Facilities International Ltd

DELIVERING EXCEPTIONAL REAL ESTATE SOLUTIONS

Powered by Sustainability, Technology, and Innovation





GROUP CEO'S MESSAGE

At GPFI Group, we have established ourselves as a benchmark in the real estate industry, continually evolving to meet the needs of our clients and the markets we serve. Our focus extends beyond our employees; we engage with various stakeholders through a range of initiatives aimed at strengthening the industry across Africa, not just in Nigeria. We prioritise capacity building for industry practitioners and offer unwavering support to our clients during challenging times, all while committing to environmentally sustainable practices.

We are dedicated to leveraging innovative and technological solutions to empower our clients in achieving their business objectives. Our goal is to expand and solidify our position as the leading real estate services company in Africa. We believe that our operations should create a positive impact on our communities and the environment. To our employees, we stand by you; we are committed to supporting both your professional growth and personal development. To our partners, we value our collaborative efforts and will continue to grow together.

As the industry and our markets evolve, we remain engaged and proactive in developing solutions that deliver best-in-class services across our focus areas. Our foundation is built for long-term growth and sustainability, and we are committed to continuous evolution.

We express our gratitude to our clients for their trust in our business model. Rest assured, our approach is dynamic, not static. Over the years, we have transformed from a single-location contract management company to a fully integrated, multi-location real estate services provider, with a presence in all major African markets, excluding North Africa. We are also developing tailored sectoral models to serve specific industries, including hospitality, commercial, industrial, retail, residential, and medical.

Our initiatives, such as our membership in the UN Global Compact, ECOVADIS certification, and ISO accreditation, demonstrate our commitment to sustainability and excellence. Additionally, our TechE Program, launched two years ago, aims to nurture young technical entrepreneurs in Nigeria and Africa. We are also fostering education in the industry through our partnership with ProFM Institute for the ProFM Credentials program.

Our effort is continually being recognized across the world within and outside the industry and we are grateful for that. Together, we are building a brighter future for the real estate industry and our communities.

Dr MKO Balogun
MD/CEO GPFI Ltd

WHO WE ARE

Our purpose is to lead the property and facilities management industry through a commitment to excellence, innovation, and environmental stewardship. We are dedicated to optimizing the value and efficiency of our clients' assets while prioritising, through working with our partners, sustainable practices that contribute to a healthier planet.

OUR VISION

To be the foremost real estate services company in Africa, setting the benchmark for excellence through innovative solutions, unparalleled expertise, and a deep commitment to sustainability.

OUR MISSION

To deliver unparalleled property and facilities management solutions that drive value, efficiency, and sustainability for our clients. We are committed to leveraging our global expertise, integrating advanced technology and data-driven insights to enhance asset performance, optimize operational effectiveness, and foster enduring partnerships.

OUR VALUES

Our business activities and interaction will be based on TRUST and ETHICAL practices, INSPIRING our people, our communities; partners and stakeholders in INNOVATION and EXCELLENCE while focusing on SUSTAINABILITY ensuring our activities do not have negative impact on the environment.

WHO WE ARE

OUR CORE OBJECTIVES

Through our dedicated team of experts and a client-focused approach, GPFI Group aims to be the leading partner in sustainable real estate solutions, ensuring excellence in every aspect of our service for achieving the following core objectives:

- **Optimizing Property Value:** We strive to maximize the return on investment for property owners through strategic management, proactive maintenance, and value-adding enhancements.
- **Enhancing Operational Efficiency:** By implementing cutting-edge facilities management practices, we ensure that our clients' facilities operate smoothly and efficiently, minimizing downtime and operational costs.
- **Sustainability:** We integrate environmentally responsible practices and technologies into every aspect of our property and facilities management to reduce our carbon footprint and promote long-term sustainability, working with our client to achieve same.
- **Leveraging Innovation:** By adopting advanced technologies and data-driven insights, we enhance our service offerings and deliver solutions that are both cutting-edge and eco-friendly.
- **Fostering Global Partnerships:** With a pan African presence, we build strong relationships with our clients and partners, to deliver world class solutions and continue to lead the industry as a market leader.
- **Client-Centric Solutions:** Our approach is tailored to the unique needs of each client, offering personalized services that align with their goals and expectations.
- **Global Expertise:** With our global partnerships and Pan African presence, we leverage our international experience and local knowledge to deliver high-quality solutions that address diverse market demands.

WHERE GPFI IS TODAY

GPFI has become a leading Real Estate Services firm that specializes in Integrated Facilities Management; Property Services – Advisory, Management, Leasing; Building Automation; Infrastructure management & Building Services installation & management. An award winning, African focus RES company. GPFI helps real estate owners, occupiers and investors achieve their real estate investment objectives.

\$7.5 Million Contract under management as at 2022	100,000+ Square meters of space in commercial, residential, and retail space under management.
15 Countries with operations and representative offices.	339 Staff strength across the global workforce.

For more information, visit www.globalpfi.com

Our Journey

2000 | Our Incorporation

WSP-FMC Nigeria Limited, was incorporated on August 21, 2002, as the first facility management company in Nigeria, then called FMC Nigeria Ltd.

2003 | WSP Group Membership

The company became part of WSP Group Plc, a Global Engineering Consulting, Design, Project Management Business in over 100 countries of the world.

2012 | Strategic Merger and National Recognition

Merger with Domme Facilities Management Ltd; one of Nigeria's leading Facilities Management Companies, to strengthen the company's capability in the local Nigerian market. WSPFMC was voted the best FM Company in Nigeria.

2013 | Global Restructuring

In 2013, WSP SA went through a global restructuring leading to diversifying from Facilities Management in the only two countries operating FM in the group; South Africa and Nigeria.

2014 | Name Change

In 2014, the shareholders of the company decided to change the company's name after the exit of WSP to Global Properties & Facilities International Ltd, with the company expected to operate in Nigeria and West Africa.

2018 | Change in Shareholding Structure

Domme FM Ltd became the majority shareholder after divestment by African Capital Alliance. The board of the company was restructured with Directors representing Capital Alliance leaving and new Directors representing Domme FM Ltd coming on board.

2021 | Pan-African Expansion

To expand our capacity to serve, opening of new offices in Seychelles, Zimbabwe, Angola, and Mauritius,

With a strong focus on Quality and Sustainability, our growth across Africa is driven by our Values in TIIES

- Trust & Ethics
- Inspiration
- Innovation
- Excellence
- Sustainability



ISO 9001

BUREAU VERITAS
Certification



SILVER

2021
ecovadis
Sustainability
Rating



SUSTAINABLE WATER MANAGEMENT



DECENT WORK AND ECONOMIC GROWTH



SUSTAINABLE CLEANING & WASTE MANAGEMENT



SUSTAINABLE ENERGY MANAGEMENT



REDUCTION OF CARBON EMISSIONS

A DIVERSE WORKFORCE TO SUPPORT OUR CLIENTS

We are an equal opportunity employer, providing opportunities for all genders from all walks of life to contribute to the success of our Clients across the continent.



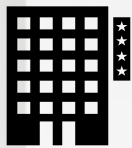
WORKFORCE TRAINING & DEVELOPMENT

We empower our employees through adequate training and mentorship for their professional development.



OUR SERVICES

We offer world-class multi-disciplinary solutions to our Clients by making use of local knowledge and global relationships.



Integrated Facilities Management

Our focus is on asset value increase; cost management and sustainability.



Green Building & Sustainability Solutions

We implement green design principles through certifications, training and system strategizing.



Security Solutions and Services

We guarantee asset and people safety through technology and accessibility driven security solutions and services.



Occupancy Solutions and Services

We enable our client have smooth operations in their work spaces by providing them all services and resources needed.



Training and Advisory services

We provide capacity development solutions and consulting services to Individuals and organizations.



Health, Safety, and Environmental Management

An integral part of good business practices essential for safeguarding all stakeholders & the environment.

CLIENTS AND TESTIMONIALS



“Global PFI has a professional touch to service delivery and fast in responding to requests while delivering services at the highest quality.” - Adeseni Ilemobade, MTN

“GPFI was the first facilities maintenance organization employed by Bristow in November 2017. They looked for ways to ensure good, clean and a safe workspace for the organization. They were very quick to learn of our safety culture and made a lot of effort to make it their watchword. I am pleased with their services and very much with their entire workforce.” - Ayo Stilo Oni, Bristow Helicopters

“This is a fantastic FM Organization with the concept 'Clients Budget Plan' - a plan to budget in relation to the client financial position/status without compromising the quality. Great team formation, always desire to work with you.” - Oluseyi Gbadebo, Heritage Mall

“The relationship between GPFI and JLL has been most professional and rewarding to both parties. The team has contributed immensely to helping JLL render the best support to her clients and we look forward to growing this valuable relationship with GPFI in years to come.” - Rachel Olufuntan, Workplace Experience Leader, Lagos GO, JLL, a P&G GBS Business Partner

“They understand the industry where they play, have a good customer relation approach, and deliver high quality services.” Akintayo Olooko, Safetrust

“Global PFI understands my business and our relationship is more of a partnership.” Modupe Cole, Tetrapack

SUPERB SUPPLIER RELATIONSHIPS

We work with a wide range of suppliers to ensure that products with the highest quality standards are used to for out service delivery.



TEAM BONDING & TESTIMONIALS



Working with this great company has allowed me to improve my technical skills and communication skills with clients and coworkers. Opportunities for training and retraining are accorded to every employee to improve and be averse to the latest technological advancement. It is a delight to be part of the team working for Global PFI in the different organizations spread across Nigeria and other African countries” - **Oluwabusi Abayomi, GPFI Nigeria**

“Being a part of GPFI has given me many new skills. The vibrancy of the environment entices one to become a part of this global corporation and perform better. Being surrounded by positive, determined colleagues from all over the world inspires me to be a better version of myself every day, to be innovative, timely, and open-minded, and to think outside the box in the field of integrated FM.” - **Keneilwe Kgaogano, GPFI Botswana**

“Joining GPFI GROUP is a privilege. It is a growing pan-African business where the prospects for professional fulfillment are alive. I greatly appreciate the efforts that the top management makes for the accomplishment of the activities of each employee to satisfy its partners. There is a good correlation between the flow of information within GPFI GROUP. In short, I belong to a new family.” - **Tchagna Nganso Nelie, GPFI Cameroon**

“The management and team are driven by high operational standards founded on the insistence on processes and procedures. GPFI is a dynamic business environment led by a seasoned CEO who is continuously challenging everyone to be innovative to be able to positively contribute their quota not only to the company but more importantly to the development of their career.” - **Frank Ihebale, GPFI Nigeria**

AWARDS AND RECOGNITIONS

Our culture of Excellent Service Delivery has been recognised by several Organisations and Industry bodies.



BOARD OF DIRECTORS

Since our merger into a group, our board has boast of members who are pioneers in the real estate and facility management industries, with global outlook and a work experience that cuts across several sectors of the economy.



Adedoyin Adeyinka
Chairman



Dr MKO Balogun
MD/CEO



Biodun Disu
Non-Executive Director



Segun Ajanlekoko
Non-Executive Director



Mutalib Ismail
Non-Executive Director



Alhaji Suleman Abubakar
Non-Executive Director



Ernest Abhulimen
Non-Executive Director

MANAGEMENT TEAM

Our firm is led by a management team of professionals in Real Estate services with more than 100 years of combined work experience. highly experienced across our markets and supported by a board made up of individuals with proven track record of various sectors with international experience.



Dr MKO Balogun
MD/CEO



Olaide Akinwale
Client Value & Business Excellence Manager



Esther Coast
Group Head of Business Development and Marketing



Oluwaseyi Olarinde
Sustainability & Green Business Manager



Joshua Adegbola
Head of Finance



Doyinsola Olusegun-Olaoke
Procurement Manager



Ibrahim Yusuf
Head of Operations



David Olaosebikan
Partnership Operations Manager



Esther Abayomi-Sosanya
Human Resources Manager



Oluwatosin Ademiluyi
Head of IT



Frank Ihebale
Security Business Manager

OUR COUNTRY HEADS



Pierre Paul Bissombi
CEO, Global PFI Cameroon



Livingstone Buyinza
CEO, Global PFI Rwanda



Jerry Ameghasie
CEO, Global PFI Ghana



Patrick Wanambisi
CEO, Global PFI Kenya



Kunda Chansa
COO, Global PFI Zambia



Victor Bright Omwodo Odongo
COO, Global PFI Uganda



Seedy Jarju
COO, Global PFI Gambia



Maria Morapedi
Director, Global PFI Botswana

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